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July 11, 2000

VIA CERTIFIED MAIL/RRR
Z 151 277 980

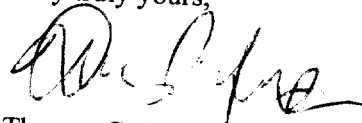
Secretary of Labor
Top-Hat Plan Exemption
Pension and Welfare Benefits Administration
Room N-5644
U.S. Department of Labor
200 Constitution Avenue, N.W.
Washington, D.C. 20210

Re: Professional Detailing, Inc.
Officer & Director Deferred Compensation Plan and
Senior Management Deferred Compensation Plan

Dear Secretary:

On behalf of Professional Detailing, Inc., I enclose separate notices pertaining to its adoption of each of the above-referenced plans. Please contact me if any additional information is needed.

Very truly yours,


Thomas C. Senter

TCS:jar

cc: Brian Boyle, CFO
Paul R. Dorf, APD

201254.1

WM L GREENBAUM (1914-1983)
ALLEN RAVIN (1957-1997)

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*ADMITTED IN NEW YORK ONLY

U.S. DEPT. OF LABOR
FWBA/PUBLIC DISCLOSURE
00 JUL 19 PM 2:13

PROFESSIONAL DETAILING, INC.
10 MOUNTAINVIEW ROAD, SUITE C200
UPPER SADDLE RIVER, NEW JERSEY 07458

U.S. DEPT. OF LABOR
PNSA/PUBLIC DISCLOSURE
00 JUL 19 PM 2:13

June 26, 2000

Secretary of Labor
Top-Hat Plan Exemption
Pension and Welfare Benefits Administration
Room N-5644
U.S. Department of Labor
200 Constitution Avenue, N.W.
Washington, D.C. 20210

Re: Professional Detailing, Inc.
Officer & Director Deferred Compensation Plan

Dear Secretary:

Pursuant to Section 2520.104-23 of the Department of Labor's Regulations, this letter will serve as notice that, with respect to the Professional Detailing, Inc. Officer & Director Deferred Compensation Plan (the "Plan"), the undersigned intends to utilize the alternative form of compliance with the reporting and disclosure requirements of Part 1 of Title 1 of the Employee Retirement Income Security Act of 1974 ("ERISA"), which alternative form of compliance is provided in the aforementioned Regulations Section.

Pursuant to Regulations Section 2520.104-23(b), the following information is provided:

1. Name and Address of Employer: Professional Detailing, Inc., 10 Mountainview Road, Suite C200, Upper Saddle River, New Jersey 07458.
2. Employer's Employer Identification Number: 22-2919486.
3. The Employer hereby declares that it maintains the Plan primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees.
4. The Employer hereby states that it maintains two (2) plans primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees, and the number of employees in each such Plan is as follows:
 - (a) Professional Detailing, Inc. Officer & Director Deferred Compensation Plan:
18 eligible employees and 10 participating employees;
 - (b) Professional Detailing, Inc. Senior Management Deferred Compensation Plan:
12 eligible employees and 4 participating employees.

Pursuant to Regulations Section 2520.104-23(b)(2), the Employer will provide Plan documents to the Secretary of Labor upon request as required by Section 104(a)(1) of ERISA.

Very truly yours,

PROFESSIONAL DETAILING, INC.

By: 
Brian Boyle, Chief Financial Officer

cc: Paul R. Dorf, ADP
Thomas C. Senter, Esq.

**PROFESSIONAL DETAILING, INC.
10 MOUNTAINVIEW ROAD, SUITE C200
UPPER SADDLE RIVER, NEW JERSEY 07458**

June ²⁶, 2000

Secretary of Labor
Top-Hat Plan Exemption
Pension and Welfare Benefits Administration
Room N-5644
U.S. Department of Labor
200 Constitution Avenue, N.W.
Washington, D.C. 20210

Re: Professional Detailing, Inc.
Senior Management Deferred Compensation Plan

Dear Secretary:

Pursuant to Section 2520.104-23 of the Department of Labor's Regulations, this letter will serve as notice that, with respect to the Professional Detailing, Inc. Senior Management Deferred Compensation Plan (the "Plan"), the undersigned intends to utilize the alternative form of compliance with the reporting and disclosure requirements of Part 1 of Title 1 of the Employee Retirement Income Security Act of 1974 ("ERISA"), which alternative form of compliance is provided in the aforementioned Regulations Section.

Pursuant to Regulations Section 2520.104-23(b), the following information is provided:

1. Name and Address of Employer: Professional Detailing, Inc., 10 Mountainview Road, Suite C200, Upper Saddle River, New Jersey 07458.
2. Employer's Employer Identification Number: 22-2919486.
3. The Employer hereby declares that it maintains the Plan primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees.
4. The Employer hereby states that it maintains two (2) plans primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees, and the number of employees in each such Plan is as follows:
 - (a) Professional Detailing, Inc. Senior Management Deferred Compensation Plan:
12 eligible employees and 4 participating employees;
 - (b) Professional Detailing, Inc. Officer & Director Deferred Compensation Plan:
18 eligible employees and 10 participating employees.

Pursuant to Regulations Section 2520.104-23(b)(2), the Employer will provide Plan documents to the Secretary of Labor upon request as required by Section 104(a)(1) of ERISA.

Very truly yours,

PROFESSIONAL DETAILING, INC.

By: 
Brian Boyle, Chief Financial Officer

cc: Paul R. Dorf, ADP
Thomas C. Senter, Esq.
195369.1

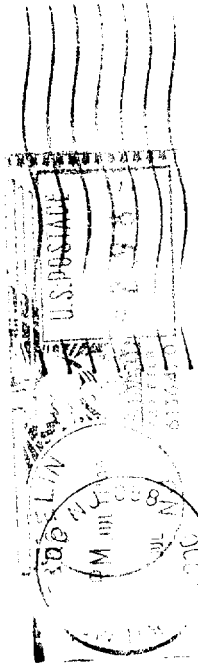
CERTIFIED

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MAIL

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