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ERISA ALTERNATIVE COMPLIANCE STATEMENT

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PUBLIC INFORMATION
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TO: Office of Employee Benefits Security
Labor-Management Services Administration
U.S. Department of Labor
Washington, D.C. 20216

FROM: American Institutes for Research
3333 K Street, N.W.
Washington, D.C. 20007

Employer Identification Number: 25-0965219

This statement is meant to comply with the requirements of 29 C.F.R.2520.104-23, alternative method of compliance for pension plans for certain selected employees.

The above employer maintains one plan primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees.

The number of employees in the plan is as follows:

American Institutes for Research Deferred Compensation
Plan --__

Date Plan Adopted Sept. 30, 1996

Signed: Sol H. Pelavin

Plan Administrator: Sol H. Pelavin

Title: Executive Vice President

Employer: American Institutes for Research

AMERICAN INSTITUTES FOR RESEARCH
IN THE BEHAVIORAL SCIENCES

January 21, 1997



DOI-PWDA
PUBLIC CREDIT USE
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Office of Employee Benefit Security
Labor-Management Services Administration
U.S. Department of Labor
Washington, DC 20216

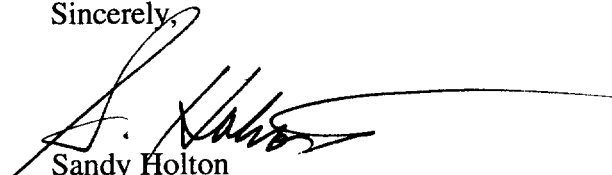
RE: Deferred Compensation Plan
Employer ID Number: 25-0965219

To Whom It May Concern:

Enclosed is an executed ERISA Alternative Compliance Statement for a plan maintained primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees. The Statement is meant to comply with the requirements of 29 C.F.R 2520.104.23.

If you need additional information about this plan, please contact the undersigned.

Sincerely,



Sandy Holton
Corporate Director of Personnel

enclosure